

Trends in Health Care:

# DISRUPTORS AND OPPORTUNITIES

Academy of Managed Care Pharmacy Foundation

## 8th ANNUAL RESEARCH SYMPOSIUM

October 22, 2018 • Orlando, Florida

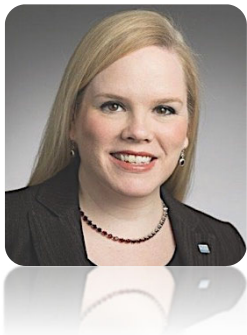


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## Welcoming Remarks

**Paula J. Eichenbrenner, MBA, CAE**

Executive Director, AMCP Foundation

 @paulaike



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## Our Research Mission

Facilitate innovative research about the  
evolving health care environment

## Why?

To advance the collective knowledge about how  
managed care pharmacy impacts patient outcomes

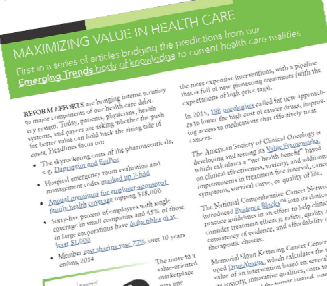
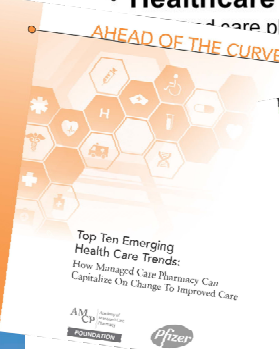


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### Examples of FMCP's Contributions – 2009

- **Specialty Pharmacy Initiative** – Eight Key Stakeholder Interviews
- **Value Based Healthcare: Role of Pharmaceuticals** Strategic Leadership Forum
- **Healthcare Leadership** – training and supporting managed care pharmacy healthcare leaders of the future



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## Thank You



*The Trends in Health Care research series is developed in collaboration with Pfizer, which is also the lead sponsor for the Research Symposium*

*We are also grateful to our research partner, Xcenda*



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## Thank You, Partners



*The Research Symposium is supported by a non-promotional sponsorship from Genentech*



*The Research Symposium is an independent activity supported by a Merck grant*



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## Congratulations, Scholarship Recipients

Candyce Collins, PharmD, BCACP, CHCQM, Banner Health  
Victoria Facchini, PharmD, Senior Health Services, a Blue Cross Blue Shield of Michigan subsidiary  
Fahim Faruque, PharmD, Janssen Scientific Affairs and University of the Sciences  
Shantel Gooden, PharmD, USP/Janssen  
Lee Holland, PharmD, MPH, Pharmacy Quality Alliance  
Kylie Josefiak, Western New England University College of Pharmacy and Health  
Dian Lin, University at Buffalo  
Anthony Marti, PharmD, MBA, Promius Pharma  
Cedric Owens, PharmD, MBA, Humana  
Bimal Patel, PharmD, MS, MedImpact Healthcare Systems



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## Join the Conversation

#AMCPFdn #AMCPNexus



AMCP LinkedIn Group



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CEO Blog - AMCP&Beyond



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Company Page



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## Save the Date



AMCP Foundation Webinar:  
Research Symposium Highlights and  
Proceedings

Wednesday, December 5

2:00 p.m. – 3:00 p.m. ET



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## Managed Care Pharmacy: Preparing for the Future

**Susan A. Cantrell, RPh, CAE**

Chair, AMCP Foundation

Chief Executive Officer, AMCP

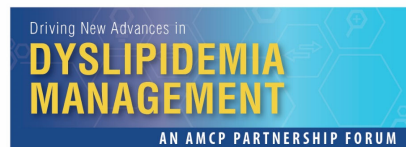
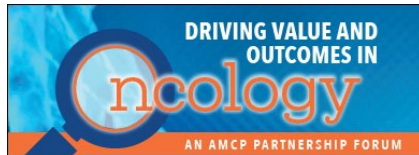
 @amcpceo



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## AMCP Partnership Forums



- AMCP holds multiple Partnership Forums each year that gather diverse stakeholders to discuss key challenges facing health care, and develop recommendations for improvements.

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## AMCP Partnership Forums: Value

- **Implementing Value-Based Contracting Models:** operational and regulatory hurdles.
- **Patient Reported Outcomes—The Missing Link to Defining Value:** definitions and parameters for using PROs to determine value.
- **Foundation for PROs: Methodologies and Infrastructure:** necessary infrastructure and Health IT strategies
- **Implementing Value-based Agreements:** connecting pharmacy & medical benefits in integrated delivery networks.

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## BBCIC Surveillance –Leveraging Sentinel Capabilities



The AMCP Biologics and Biosimilars Collective Intelligence Consortium's strategy provides a unique opportunity for Managed Care to support public knowledge of biologic and biosimilar drugs with robust science.

BBCIC leverages the Sentinel Initiative

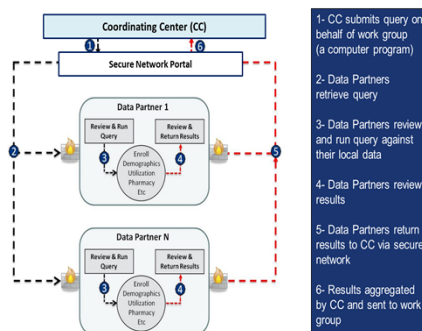
→ Improves the efficiency and cost-effectiveness of post-marketed observational studies.

BBCIC actively monitors biosimilars and innovators

→ Anonymous data from ~150 million patients

BBCIC is a multi-stakeholder collaboration

→ Diverse expertise allows for a larger voice with more credibility



*A forum for collaboration between managed care organizations, integrated delivery networks, PBMs, pharma companies and research institutions*

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### Leading The Way on Biosimilars

- **Common naming for biosimilars and reference products:** Advocating for common naming conventions and conducting research on pharmacists' attitudes about differing names.
- **Biosimilar substitution:** Leading fight against state legislation to place burdensome
- **Biosimilars Resource Center:** an unbiased, policy-neutral repository of educational resources and information on biosimilars for pharmacists, physicians, nurses and other health care providers.



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## Red Chair



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## AMCP Mission



***Mission Statement:*** Empower members to  
serve society by using sound medication  
management principles and strategies to...  
***...improve health care for all.***

AMCP's 8,000 pharmacists, doctors, nurses and  
other health care professionals design and manage  
drug benefits for nearly *300 million Americans*

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